

# CAREWELL BEYOND SILOS FINAL CONFERENCE

*“ A POLITICAL PERSPECTIVE ON INTEGRATED CARE IMPLEMENTATION ”*

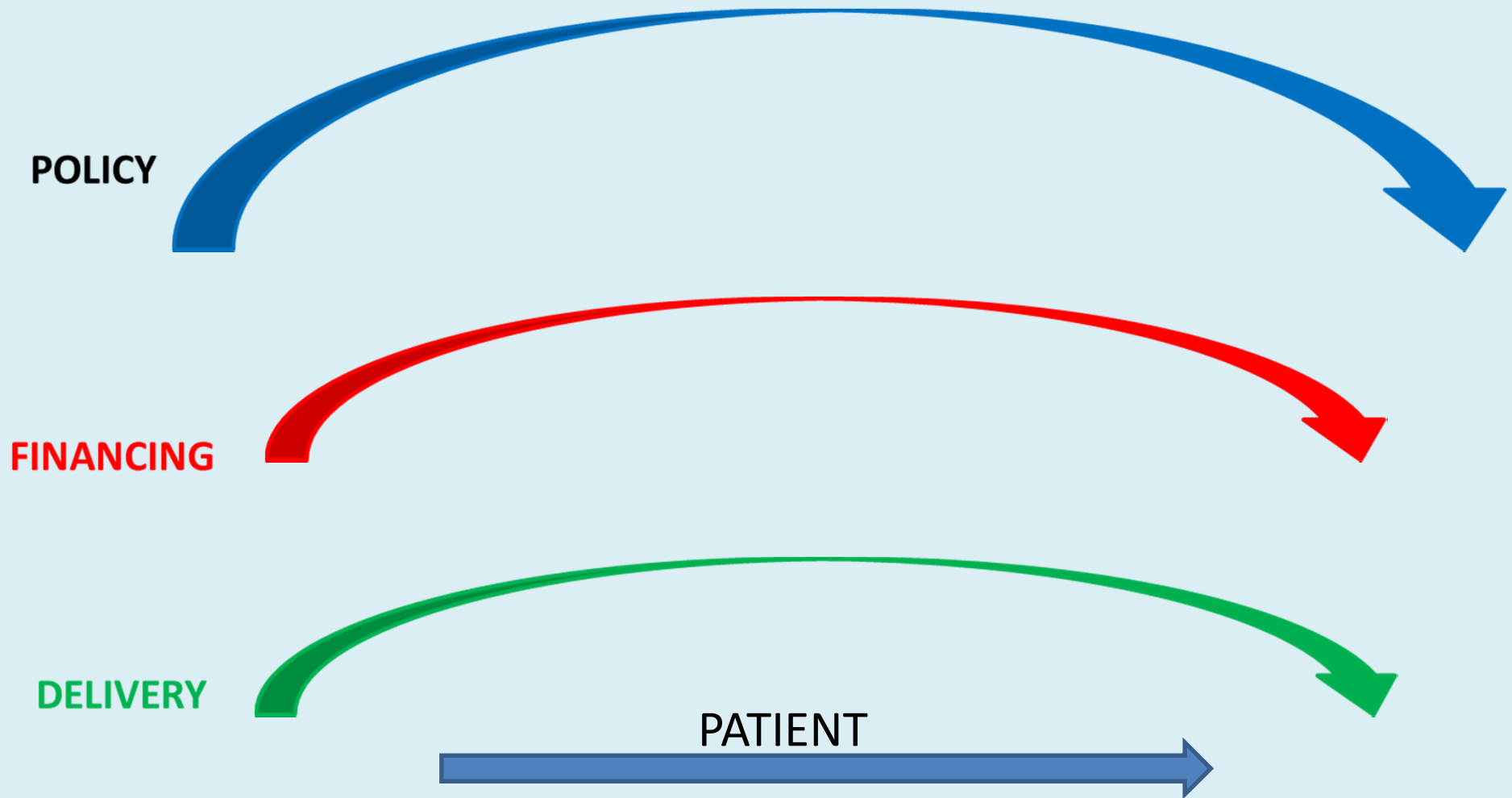
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**SI-HEALTH**

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## HEALTH CARE TRASFORMATION: PRESENT POLICY LEVEL VACUUM ?





# HEALTH SYSTEM JOURNEY \*

**POPULATION HEALTH.  
PROACTIVE  
ACCOUNTABLE CARE**

**BROADER  
INTERSECTORAL  
HEALTH & HEALTH  
DETERMINANTS**

**REACTIVE ACUTE  
BIO-MEDICAL  
MODEL**

**OLICY**

**BUNDLED  
PAYMENT**

**GLOBAL  
PAYMENT**

**PAYMENT  
FOR VALUE &  
VOLUME**

**FINANCING  
COMMUNITY  
DEVELOPMENT**

**PAYING FOR  
VOLUME**

**TRIPLE AIM**

**INANCING**

**COORDINATED  
CHRONIC CARE**

**INTEGRATED &  
CONNECTED CARE**

**PEOPLE-CENTERED CARE**

**STAKEHOLDER  
INVOLVEMENT**

**INDIVIDUAL  
MEDICAL CARE**

**STRATIFIED  
PREVENTIVE  
CARE**

**ACTIVE PATIENT.**

**ACCOUNTABLE CARE  
ORGANIZATIONS**

**INFORMAL  
/FORMAL  
NETWORK &  
CIVIL SOCIETY**

**HEALTH IN ALL  
POLICIES**

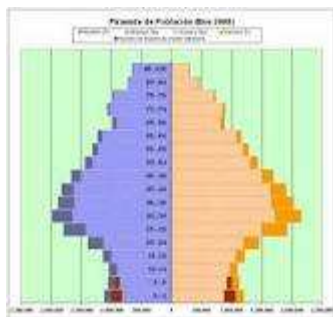
**DELIVERY**

**FRAGMENTED CARE  
PASIVE PATIENT**

**EFFICIENCY**

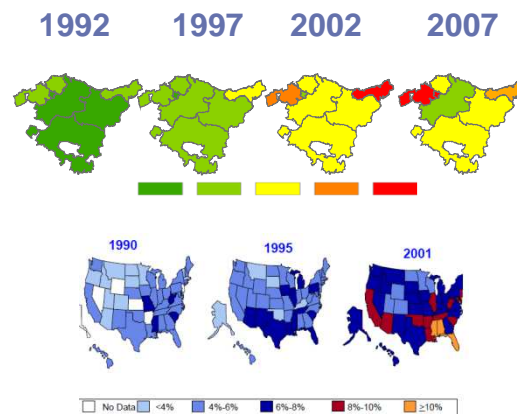
# EU COUNTRIES: DIFFERENT DEGREES BUT SIMILAR CHALLENGES !

## DEMOGRAPHY



Más pacientes crónicos.  
Más pluripatología

## EPIDEMIOLOGY. CHRONIC



## CLINICAL COMPLEXITY

**13.500** diagnósticos

**4.000** procedimientos quirúrgicos

**6.000** medicamentos

**20.000.000** de actos clínicos

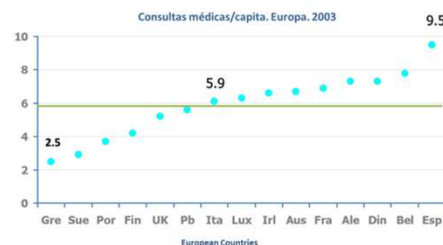
**22** profesionales/ paciente

## FRAGMENTATION. SILOS

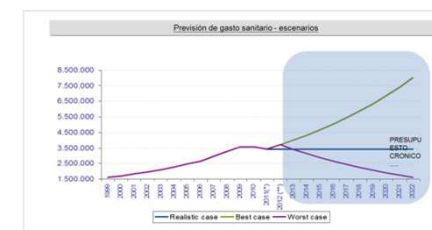


«No se puede hacer medicina del siglo XXI con el chasis de 1.970» . Bengoa

## EXPECTATIONS

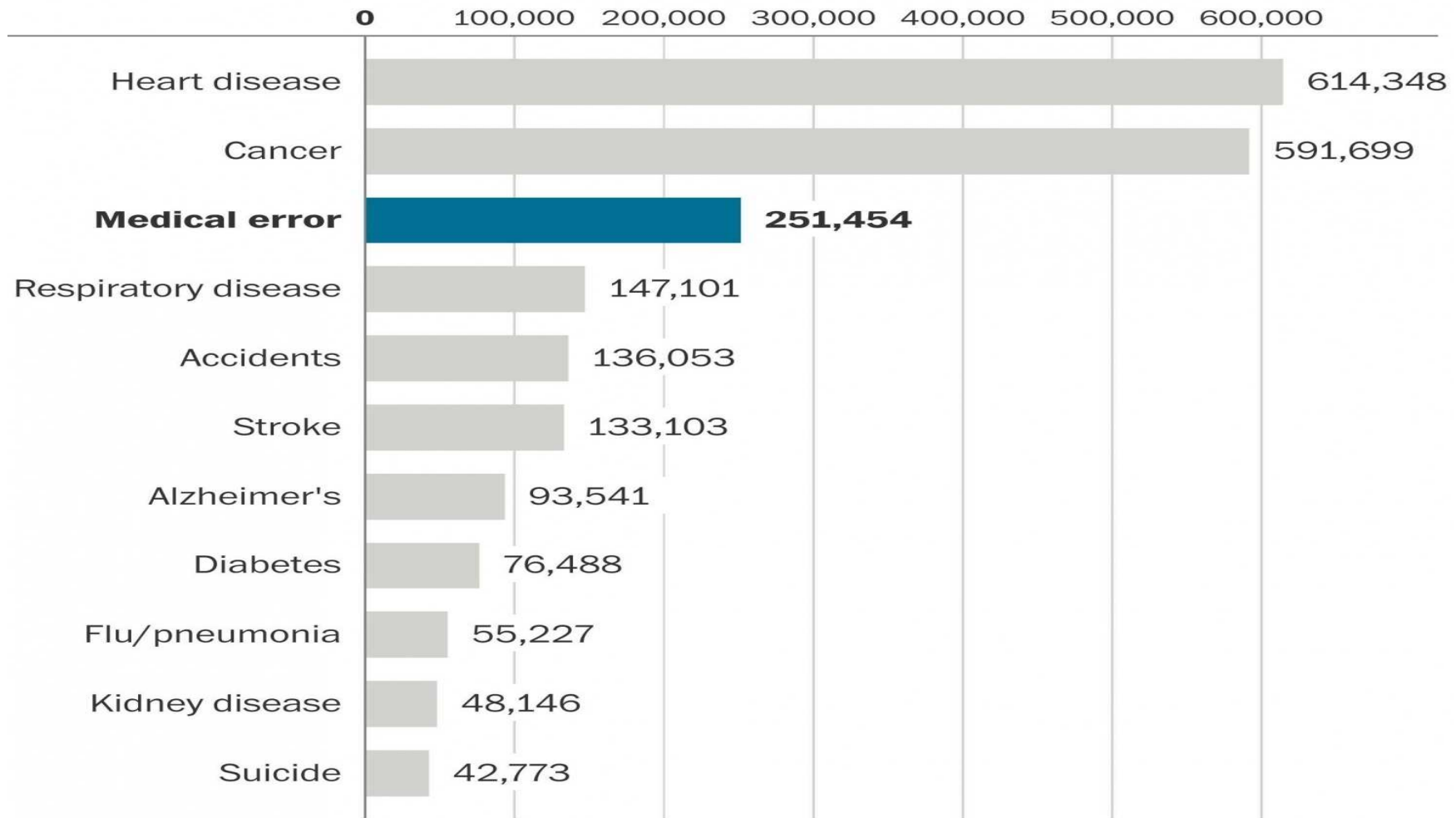


## ECONOMIC



## Death in the United States

Johns Hopkins University researchers estimate that medical error is now the third leading cause of death. Here's a ranking by yearly deaths.



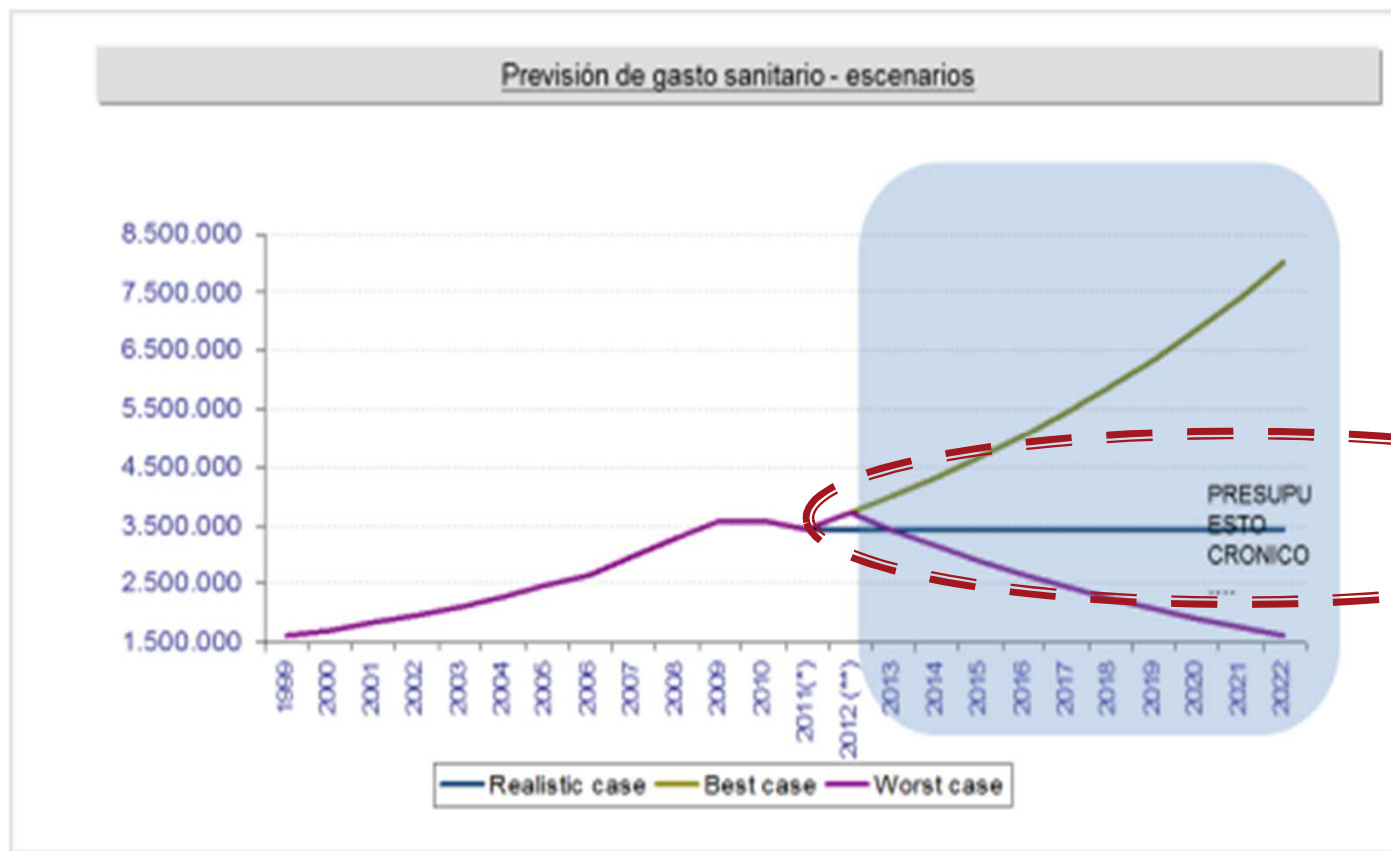
Source: National Center for Health Statistics, BMJ

THE WASHINGTON POST

# FRAGMENTATION...



# Chronic Budget !!



## DIFFERENT SYSTEMS : SAME POLICY INTENT

- ***GET BEYOND FRAGMENTATION OF CARE.***
- ***MOVE TO SYSTEM MANAGEMENT***
- ***TARGET BETTER CHRONIC CONDITIONS MANAGEMENT***
- ***IMPROVE PATIENT-CENTEREDNESS & EMPOWERMENT***
- ***MOVE TOWARDS POPULATION HEALTH MANAGEMENT.***
- ***EXPAND USE OF INFORMATION AND COMMUNICATION TECHNOLOGY .***
- ***EXPLORE AND ADAPT OUTCOME BASED PAYMENT MODELS TO ENCOURAGE VALUE VERSUS ACTIVITY***



# The Response: 5 P

**PROACTIVITY**



**PATIENT EMPOWERMENT**



**PERSONALIZATION**



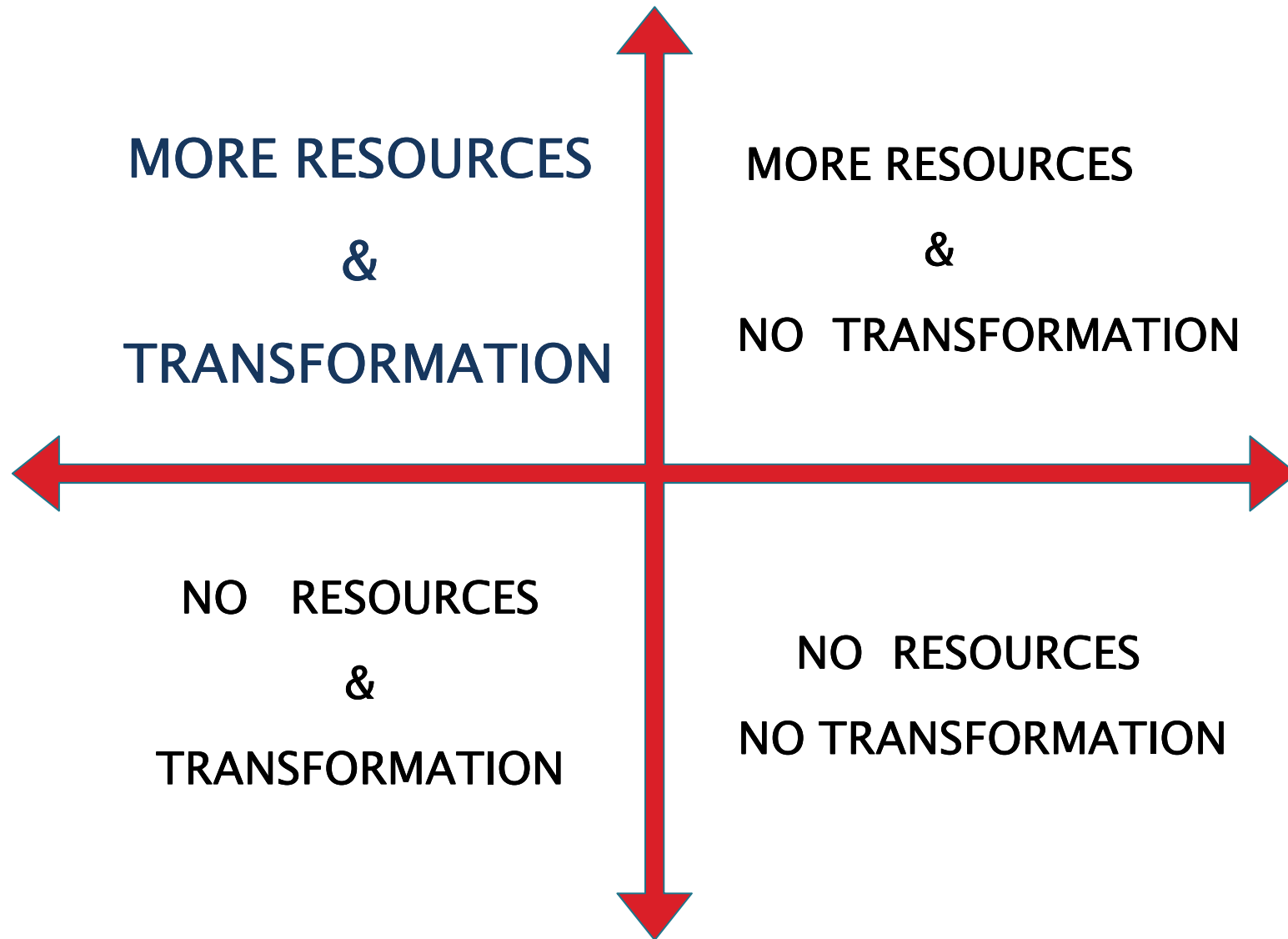
**PREVENTION**

**POPULATION**





! THE POLICY LEVEL RESPONSE !





## POLICY LEVEL HAS A MANAGEMENT “ARSENAL” FOR TRANSFORMATION

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- Electronic Medical Record
- Electronic prescription
- Telemedicine, telecare, telemonitoring
- Risk Stratification Population
- New financing models
- Integrated care
- Coordination Health & Social Care
- New professional roles (nursing)
- Patient Empowerment (self-management)
- Third sector Strengthening
- Transformation of subacute facilities
- Methods for a greater engagement of health professionals
- New forms of distributive/facilitator leadership.

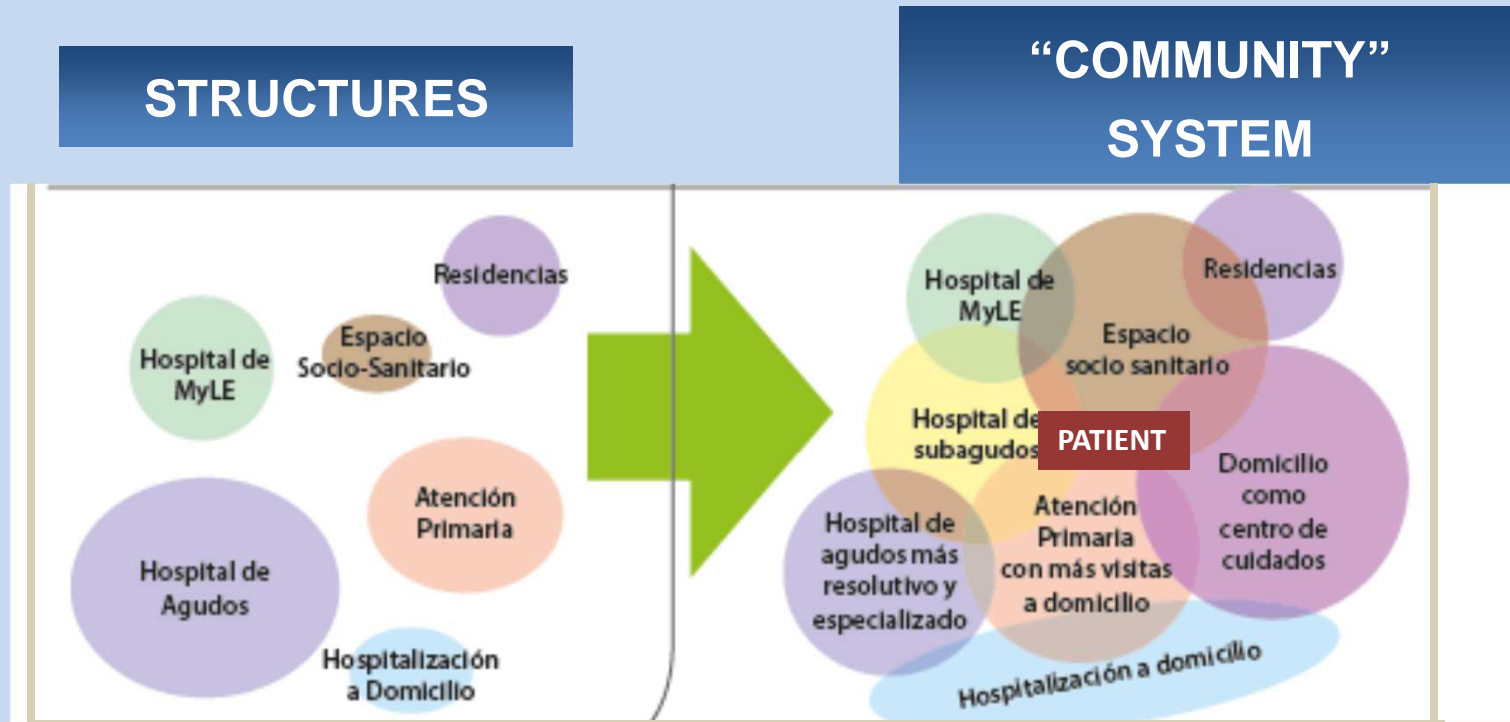
# WE HAVE “SYSTEM” FRAMEWORKS

MODELS/FRAMEWORKS WHICH HELP TO WRAP AROUND ALL KEY ELEMENTS..

- FRAMEWORKS WHICH PROVIDE A “SYSTEM” PERSPECTIVE
- BEING USED BY BOTH GOVERNMENTAL & CORPORATE SECTOR



## POLICY LEVEL : MANAGE “SYSTEMS” RATHER THAN MANAGING STRUCTURES



- Mental map Structures
  - Fragmentation
  - Reactive episodic care
  - Paternalists
  - Vertical leadership
  - Financing structures and activity
- Mental map : SYSTEM
  - Continuity of care across a SYSTEM
  - Proactive SYSTEM
  - Patient empowerment
  - Decentralized SYSTEM leadership
  - Paying for value
  - **Health & social care “SYSTEM”**



NEED TO MANAGE TWO AGENDAS SIMULTANEOUSLY AT THE POLICY LEVEL

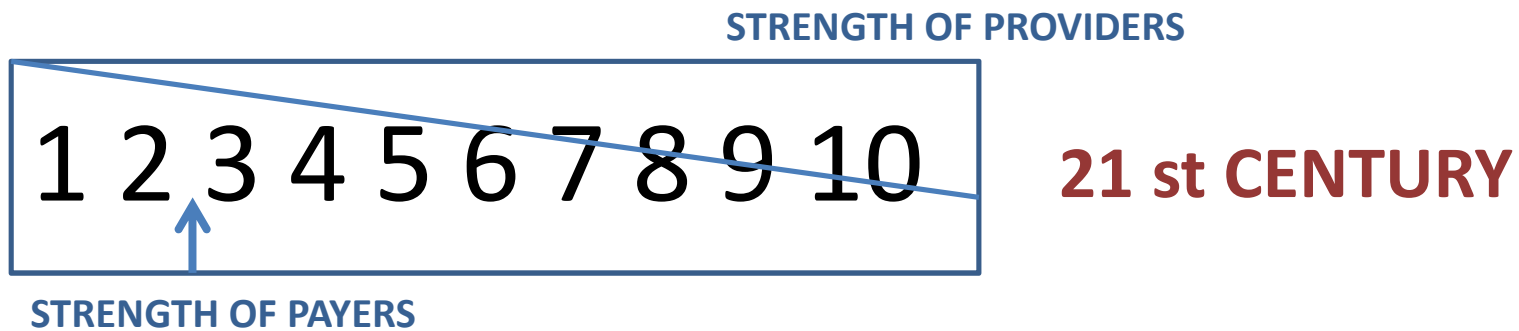
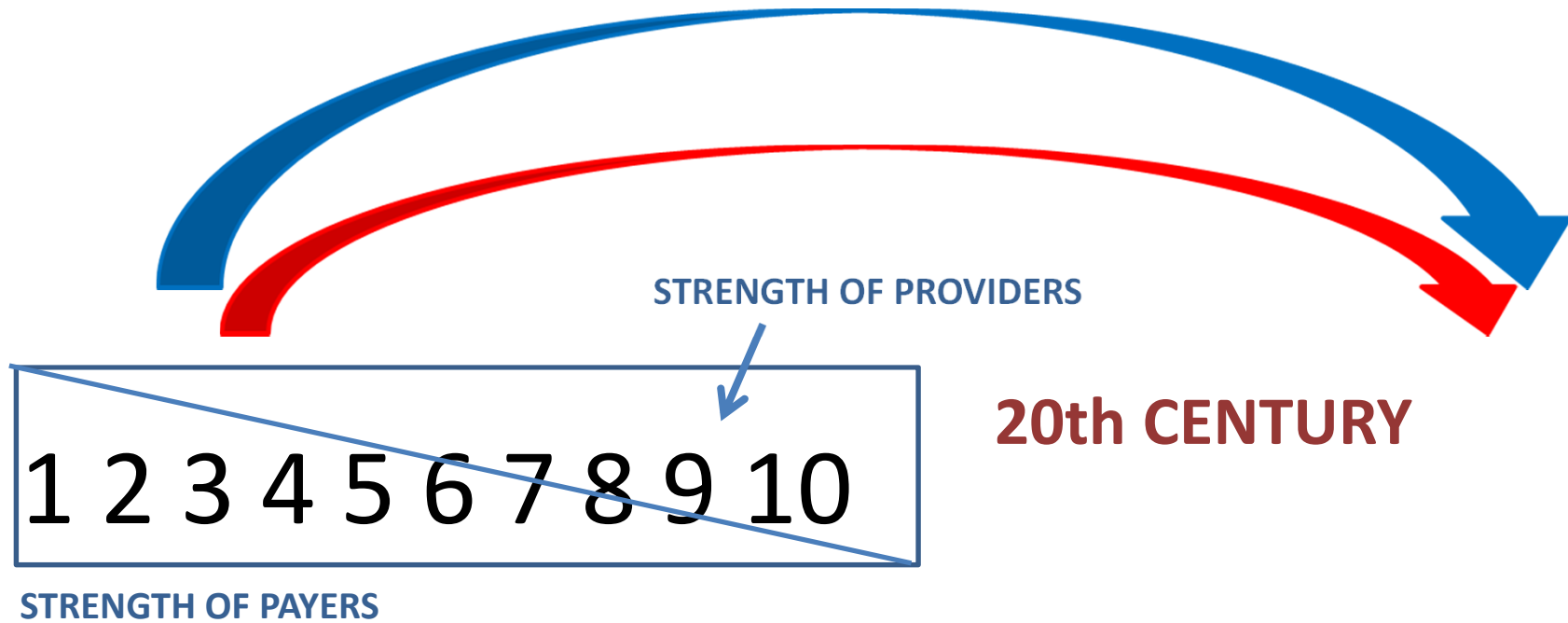


- REINFORCES A “RESIST” CULTURE
- DOES NOT CHANGE MODEL OF CARE
- SOME LOW HANGING FRUIT STILL AVAILABLE ( WASTE )

&



- LAUNCHES A TRANSFORMATIVE CULTURE
- REACH UP FOR THE HIGH HANGING FRUIT
- TOUGH BUT DOES CHANGE THE MODEL OF CARE
- ENGAGE POLITICIANS !



SOURCE: Muir Gray

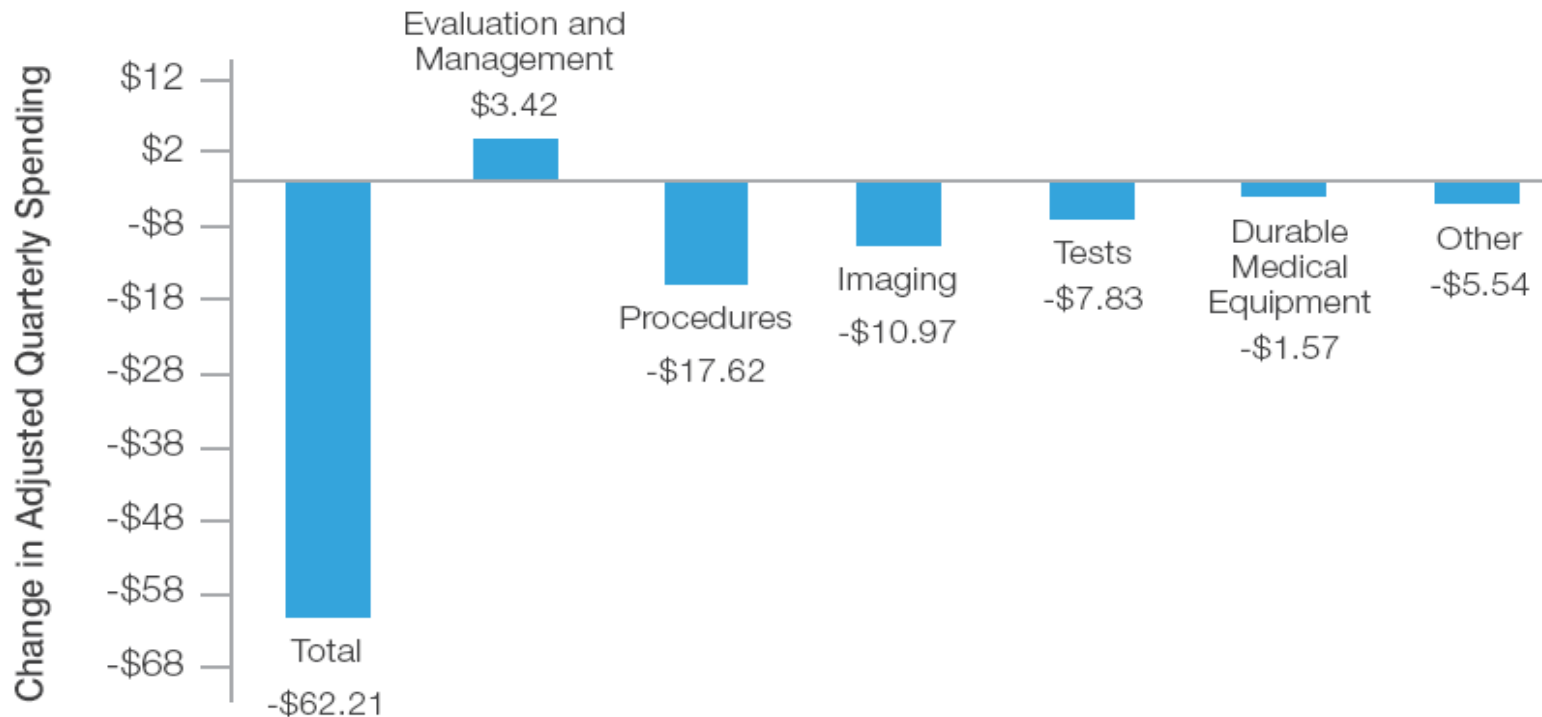
# The Alternative Quality Contract (AQC)

- **Resultados** que avalan el modelo:

- Desaceleración de los gastos:

**10%** de ahorro en gastos médicos en el cuarto año.

**Average Change in Spending per Enrollee, 2009 AQC Cohort vs. Control Group**



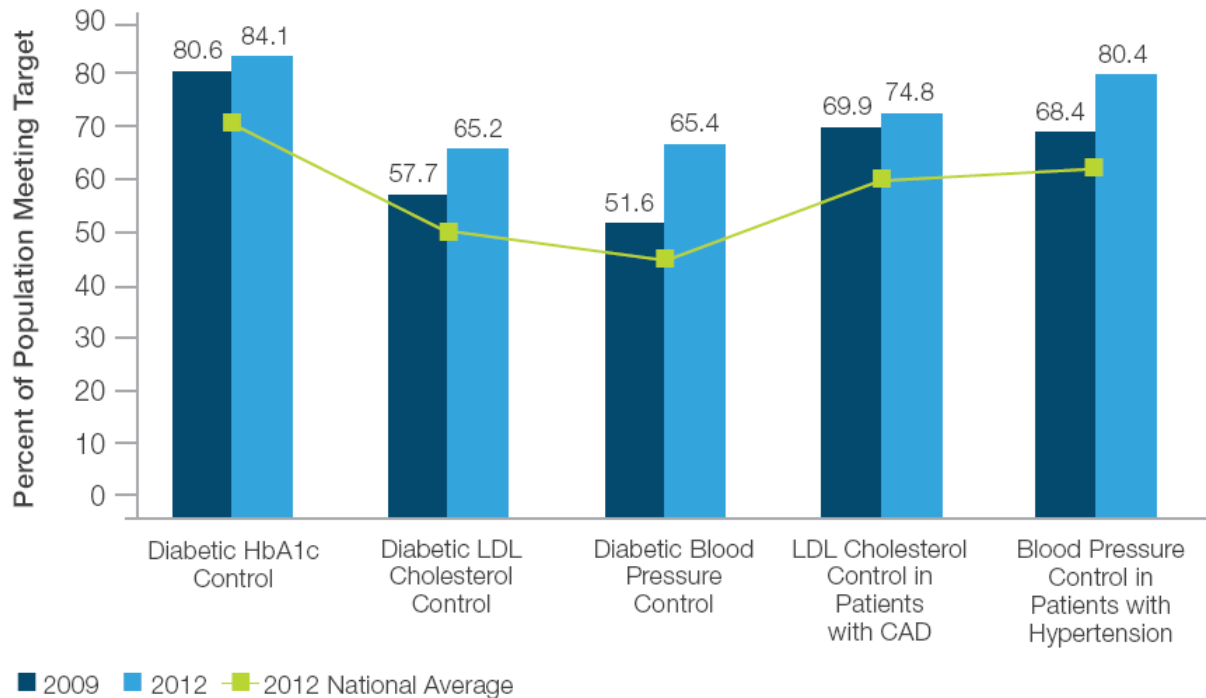
Source: Song, Z., Rose, S., Safran, D. G., et al. "Changes in Health Care Spending and Quality 4 Years into Global Payment," The New England Journal of Medicine, 371(18)2014; 1704-14. Percentages based on average post-intervention claims in the AQC cohort.

# The Alternative Quality Contract (AQC)

- Results seem to support new payment models:

- Improvements in quality

Average Performance on Outcome Measures, 2009 AQC Cohort vs. Control Group



Source: Song, Z., Rose, S., Safran, D. G., et al. "Changes in Health Care Spending and Quality 4 Years Into Global Payment," The New England Journal of Medicine, 371(18)2014; 1704-14. CAD = coronary artery disease

*Measures not related to incentives do not improve*

# Key Value-Based Payment Dates in DSRIP Timeline

Year 0 April 2014– March 2015	Year 1 April 2015– March 2016	Year 2 April 2016– March 2017	Year 3 April 2017– March 2018	Year 4 April 2018– March 2019	Year 5 April 2019– March 2020
<b>April 2014:</b> DSRIP Year 0 begins	<b>June 2015:</b> CMS approves State Roadmap for Medicaid Payment Reform	PPSs submit growth plans outlining the path of their network towards 90% VBP	<b>By year end:</b> At least 10% of total MCO expenditures are captured in Level 1 VBP arrangements or above	<b>By year end:</b> At least 50% of total MCO expenditures are captured in Level 1 VBP arrangements or above  At least 15% of total payments are captured in Level 2 VBP arrangements or higher (fully capitated plans)	<b>By year end:</b> <b>80%–90%</b> of total MCO expenditures are captured in at least Level 1 VBPs  At least 35% of total payments are captured in Level 2 VBP arrangements or higher (fully capitated plans)  At least 15% of total payments are captured in Level 2 VBP arrangements or higher (not fully capitated plans)

Note: MCO = managed care organization.

Source: New York State Department of Health, A Path Toward Value-Based Payment: **New York State Roadmap** for Medicaid Payment Reform Annual Update, March 2016.



# **SOME POSITIVE RESULTS ....**

## Evidence : Benefits in :

- Improved outcomes
- Patient satisfaction
- Patient safety
- Increased use of care plans
- New roles for staff
- Ambiguous results at reducing costs

## WHAT ARE WE LEARNING ABOUT IMPLEMENTATION AT THE POLICY LEVEL ?

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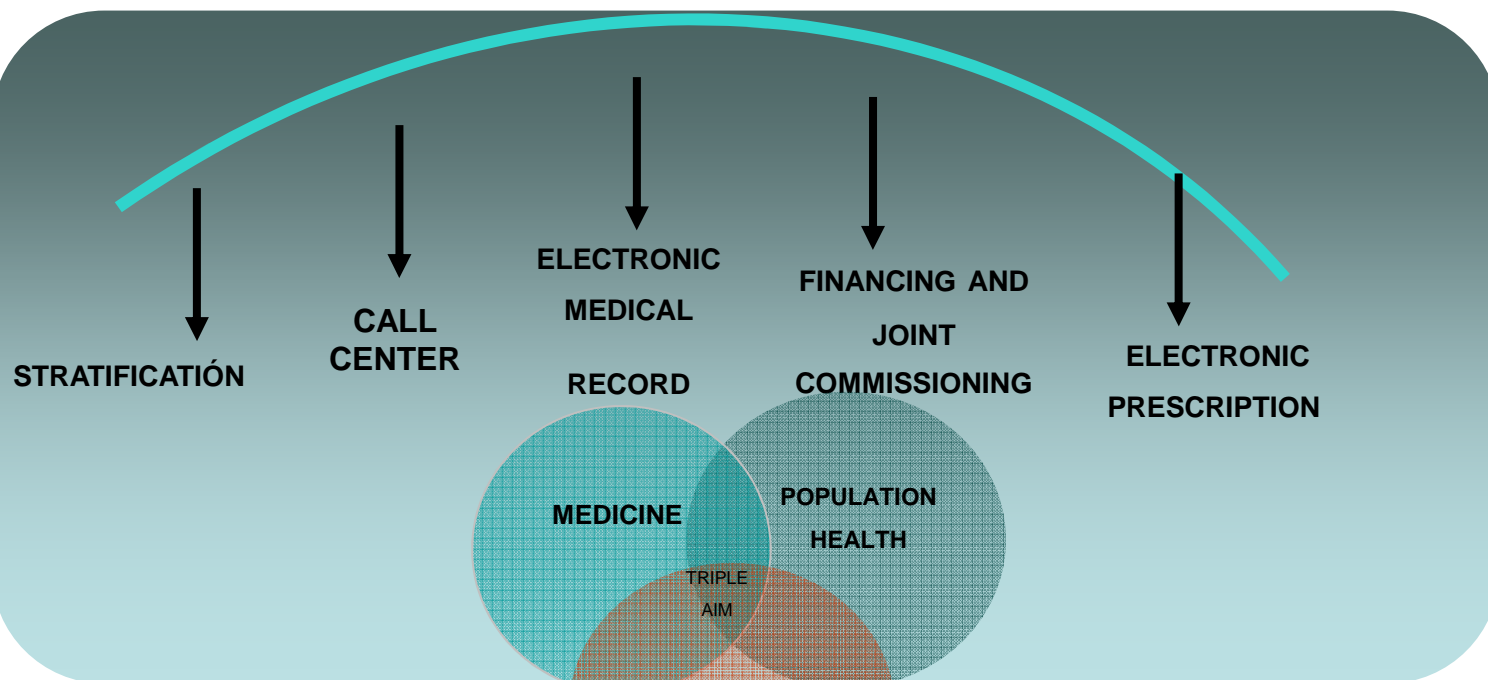
**Minister  
of Health**

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# Leadership approach more important than the arsenal !

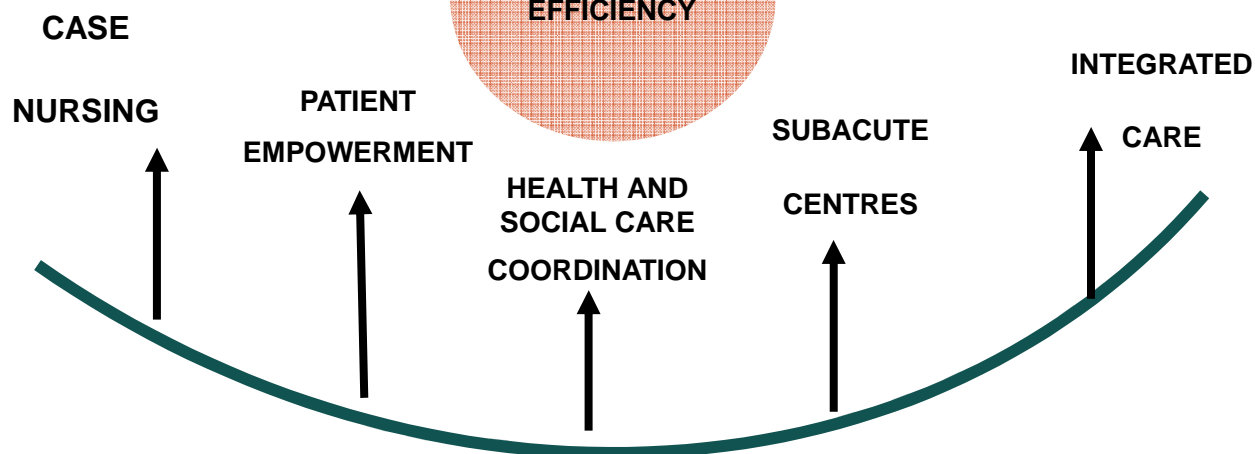
## TOP- DOWN

STANDARIZABLE INTERVENTIONS



## BOTTOM UP

LOCAL INNOVATION

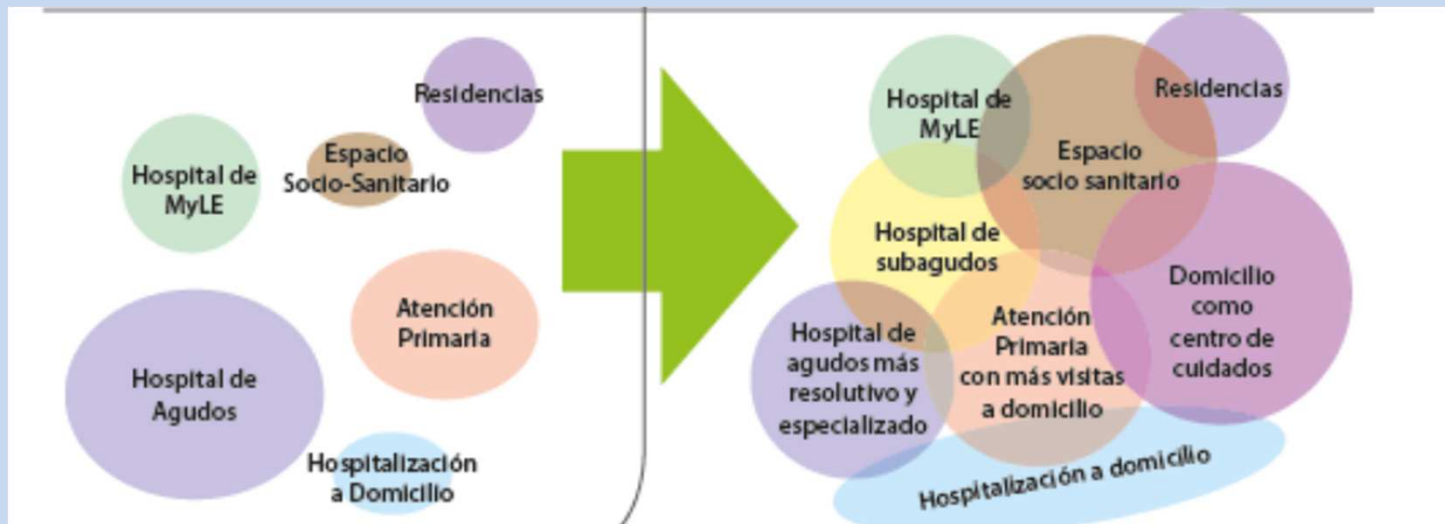


## TYPE of LEADERSHIP ? *BALANCE PUSH & PULL STRATEGIES*

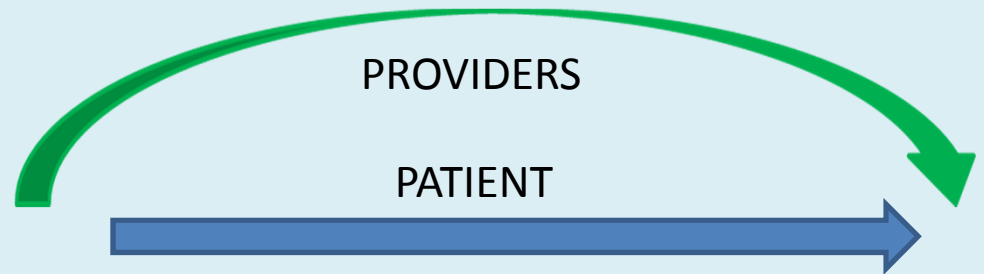
- Some level of “orquestration” from above but seeking to identify commitment rather than compliance
- Key element of the “orquestration” is from the payment reforms (value) rather than from micromanagement of providers.



# LAUNCH BOTTOM UP !



- DEVELOPING A “HIGH INVOLVEMENT CULTURE” WITH HEALTH CARE PROFESSIONALS.
- DEVELOPING AN ENVIRONMENT WHERE LOCAL PROVIDERS CAN INNOVATE ORGANISATIONALLY.
- LOCAL SELF – DISCOVERY AS AN APPROACH TO GUARANTEE SCALE UP

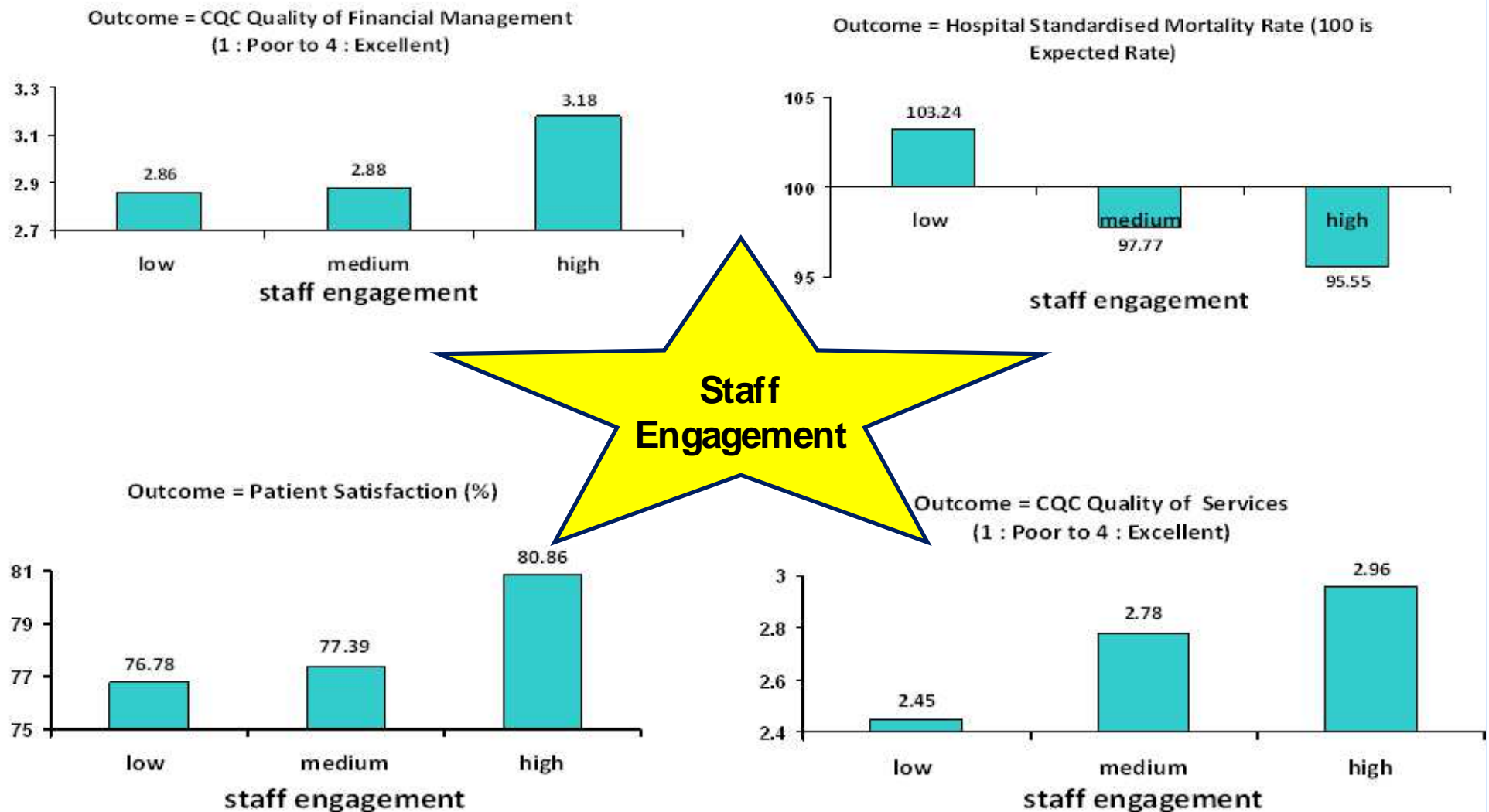


# Change From the Inside Out: Health Care Leaders Taking the Helm

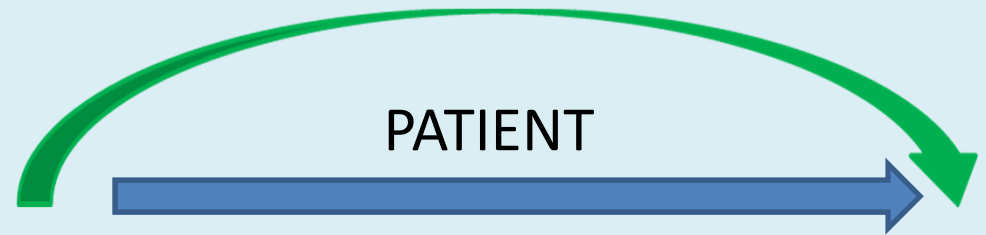
[Donald M. Berwick, MD, MPP<sup>1</sup>](#); [Derek Feeley, DBA<sup>1</sup>](#);  
[Saranya Loehrler, MD, MPH<sup>1</sup>](#)

*JAMA*. 2015;313(17):1707-1708.  
doi:10.1001/jama.2015.2830

# High levels of staff engagement have a positive impact on a range of outcomes in the NHS:



## LAUNCH CO-PRODUCCIÓN



### Rihov Hospital in Sweden

- 60% OF PATIENTS ARE ON SELF DYALYSIS
- TARGET = 75 %
- FROM DEPENDENCY TO AUTONOMY



# RYHOV HOSPITAL. LINKOPING . SWEDEN

- COSTS REDUCED 50%
- COMPLICATIONS DRAMATICALLY REDUCED
- MEASURING SUCCESS BY “NUMBER OF PATIENTS WORKING”



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